

Travstarz Global Group



B2B Venture by CTRIP®



Who are we...

Established in 2008 and acquired by RezB2B.com, a CTRIP® Subsidiary in 2018, to launch the group's B2B business in the Indian Sub-Continent and other adjoining regions, Travstarz Global Group is a Multi-Award Winning Outbound DMC and Wholesaler & Consolidator for Hotels & Airlines offering Dedicated and Exclusive B2B services in the Travel & Tourism Industry. With its state of the art Online Global B2B Reservation System now merged with RezB2B.com, it holds a dominant position selling exclusively to Travel Agents, Tour Operators, MICE Organizers and Wedding Planners. It is one of the most reputed and trusted Global B2B Travel Brand today. It is a recognized IATA Agency with its Head Quarters at Delhi/NCR and presence in Mumbai, Bangalore, Pune, and Ahmedabad. Besides the India Offices, it has its overseas DMC Offices at Thailand, Mauritius, Hong Kong, China, Azerbaijan and USA.

RezB2B.com, CTRIP's Global B2B Platform is an Online Reservations System and Market Place exclusively for B2B business offering the largest inventories to buy from and an opportunity to registered agent partners to sell their products also to a global audience through the system.

Travstarz Global Group is a Member of Outbound Tour Operator Association of India (OTOAI), Travel Agents Association of India (TAAI), Association of Domestic Tour Operators of India (ADTOI) and Indian Association of Tour Operators (IATO)



TRAVSTARZ DMC



























East Europe 🗮 UK &



Scotland



TRAVSTARZ DMC NETWORK PROGRAM

What is the Travstarz Global DMC Network Program?

- ✓ It is an **Affiliate Program** designed for Incoming DMCs around the world who wish to sell in India
- ✓ DMCs who meet the Minimum Pre-conditions can be a part of the Program and work under a Global Brand, Travstarz RezB2B, as a Network Partner
- ✓ Travstarz RezB2B get Exclusive Rights for Sales & Marketing for India and
 the DMC gets ready access to sell its products to our Network in Indian B2B at
 no cost*

Contact Us to Know more on the program





Rez D2 Global B2B Reservation System & Market Place





Rezozo

B2B Venture by C T RIP®









- ✓ Part of CTRIP® Group's Global B2B Venture, the NASDAQ Listed Trusted Global Brand
- ✓ One of the Pioneers and Leaders in Indian B2B market
- ✓ Access to latest Global Technologies, unmatched features and Inventories across the world
- ✓ Single Platform offering Flights, Hotels, Tours, Transfers, Visa, Insurance, Forex in a dedicated B2B format & an exclusive B2B Market Place to sell your inventory to global markets.
- ✓ Local presence with highly trained and experienced sales and marketing teams across India with a combined experience of over 90 years in the travel trade
- ✓ Strong Top Management with well-established credentials in the Indian Travel Industry



Awards & Honours

Women CEO of the Year - Sucheta Nagpal Femina World Women Leadership Congress 2018

Most Dynamic Business Couple 2016
India Travel Awards - Critics Award

Best Global Wholesaler India Travel Awards 2016

Best Global Hotel Consolidator Today's Traveller Awards 2016

Best Travel Management Company Ministry of Civil Aviation 2016

Entrepreneur of the Year 2015 – Pankaj Nagpal India Travel Awards 2015

Best Debut Portal India Travel Awards 2015

India's Top 100 Travel Producers Award
OTM NDTV Profit 2015

Best Travel Management Company India Travel Awards 2015

Best Travel Management Company India Travel Awards 2014



Our Founders

Pankaj Nagpal - Managing Director



A Professional Management Accountant by qualification from The Chartered Institute of Management Accountants, London, he is the main vision behind the group. In a short span of little over 8 years, he is one of the most well Reputed names in the Indian Travel Industry.

He is also the immediate Past National Director & Chairman – North India for Enterprising Travel Agents Association, India's Largest Trade Association for Non-IATA Travel Agents established in 1995. He is also Core Committee Member on Tourism Fest for Confederation of Indian Industry (CII).

He regularly features in various leading Travel Publications specially with his inputs on Outbound Tourism and MICE. He was awarded with the **Entrepreneur of the Year 2015 Award** at **India Travel Awards** held at Jaipur in December 2015.

<u>Sucheta Nagpal – Director & CEO</u>



An Honours Graduate in English from Delhi University and a Professional Interior Designer by qualification, She pursued her passion for travel with a career in the industry spanning over 9 years. She is responsible for the overall Operations of the Travel Business.

She was Awarded as the 'Woman CEO of the Year' at the Prestigious Femina 5th World Women Leadership Congress and Awards in February, 2018. She was featured as the 'Six Most Powerful Women of Indian Travel Trade' by Travel Scapes, a Leading Travel Publication and also featured as the 'Gen Y Business Leader' of the Travel industry by Travel Trade Journal. Besides she is also the General Secretary for Business & Professional Women Organization, India, a leading organization representing professional Women in over 90 Countries and is also the Deputy Convenor for Women's Cricket Council, Delhi & District Cricket Association under the Board of Control for Cricket in India (BCCI).



Our Core Team

Ms. Hema Manghnani - Executive Director

A seasoned Professional with an experience of 16+ years with companies like TCI Ltd., DDPL, Merci Travels, Budapest. Before coming to Travstarz, Hema was the Associate Director, Fairfest Media Ltd, organizers of OTM & TTF and BLTM, India's Leading Travel Trade Shows and is well connected in the travel trade. Based at Mumbai, she heads the Western & Southern India Region for Travstarz.

Mr. R Wadhwa - Chief Technology Officer:

A professional Engineer with a Masters in Information Technology, he brings along a vast industry experience having worked with major IT companies like Infosys Technologies, Xansa Technologies, Nucleus software etc handling teams of over 200 developers. At Travstarz, he heads the IT development and manages our global IT teams.

Ms. Vani Singh - General Manager - Liasioning & Alliances

Vani is one of the most experienced member of the core team with over 25 years in the travel trade having worked with various Airlines, Hotels & representation companies during her career. At Travstarz she looks after the Liasioning with Tourism Boards, Alliances with Suppliers / DMCs and Contracting with Hotels.

Mr. Mohit Sareen - Digital Marketing & Communication Advisor:

Mohit is a Serial Entrepreneur himself and a Special Advisor with Travstarz with an experience of over 20 years in Mass Communication and Digital Marketing. He designs the company's marketing strategies and communication mediums at various levels.



Mr. Maninder Singh - Head - Ticketing

Maninder is an old hand at Ticketing with more than 16 years of experience having started the consolidation business for companies like Spring Travels in the past. At Travstarz he is over all in-charge and responsible for driving our Air Consolidation business.

Ms. Priyanka Puri - General Manager - Operations

Priyanka has an experience of more than a decade in the Travel Trade Operations and was the 2nd employee to join Travstarz and continues to be with us. She Heads the overall Operations of the company ensuring timely reverts and excellent customer experience for your clients.

Mr. Ramanpreet Singh - General Manager (India Sales)

A seasoned Sales Professional with 10+ years of industry experience in hard core B2B sales having worked with companies like Travelbullz, Fore Representations etc. At Travstarz, Raman heads the India Sales with a team under him. With well established connections and developed relationships with major travel companies across India, he drives the sales for the company.

Mr. Harsh Sethi - Regional Sales Manager (Air Sales)

Harsh comes with an experience of over 20 years in Air Sales having worked with almost all major Airline Consolidators in India during his career. With extensive networking among small and medium travel companies, he drives the Air Ticketing sales business of the company in both Online and Offline mode.





Come and Grow your business with a Trusted Global Brand

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INTERNATIONAL OFFICES

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